



September Professional Development Series
Embassy Suites Denver Tech Center Hotel
(10250 E. Costilla Avenue, Centennial CO 80112)
Tuesday, September 28, 2010
11:30 a.m. - 1:30 p.m.

“Emotional Intelligence Selling Program”

Speaker: Merit Gest, SalesLeadership, Inc.

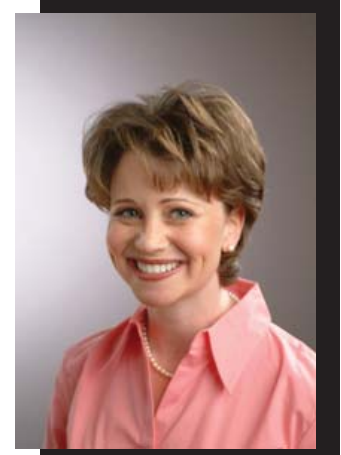
Merit Gest relocated to Colorado from Chicago where she ran a successful sales & sales management training/ coaching company for 10 years.

Now, as a Master Trainer and Chief Belief Officer with Denver based SalesLeadership, Inc., Merit and her training partners have blended the principles of Emotional Intelligence with a proven sales process to introduce The Emotional Intelligence Selling System™.

Merit is an active member The National Speakers Association and has been regularly featured in Selling Power Magazine as an expert advisor and writes articles for Colorado Biz Magazine on-line. She has taught hundreds of salespeople and who have created millions of dollars in sales as a result of her coaching. Merit is also co-author of “The Masters of Success” with Ken Blanchard and Jack Canfield.

Little known facts:

- Former Gerber baby model
- Paraglider, ice climber, scuba diver, skier, bungee jumper



About the Session: “Emotional Intelligence Selling Program”

In a tough economy, it's the soft skills that yield hard core results... In the past we thought IQ was the key to success in life, but research now shows that it is our abilities to understand our emotions and those of others that separate the winners from the rest of the pack. Emotional Intelligence is one of the most important concepts to hit the business world in recent years... and it reaches into every aspect of your business. In this session you will walk away with an understanding of 15 primary Emotional Intelligence attributes, how they show up in day to day business development and what you can do to raise your level in any of them. You will discover why traditional training of any kind doesn't stick and what to do about it. You will learn a six step process for consultative business development.

Schedule of Events

11:30 a.m. - 11:45 a.m.

Registration & Check in

11:45 a.m. - 12:00 p.m.

Featured Supplier

12:00 p.m. - 1:30 p.m.

Program & Luncheon

Rocky Mountain Region Promotional Products Association
3030 W. 81st Avenue
Westminster, CO 80031
Phone: 303-433-4446
Fax: 303-458-0002
www.rmrppa.org

Professional Development Seminar

Speaker: Merit Gest

Tuesday, September 28, 2010

11:30 a.m. - 1:30 p.m.

Embassy Suites Denver Tech Center

(10250 E. Costilla Avenue, Centennial CO 80112)

Deadline to Register: Friday, September 24, 2010



Registration Information:

Please photocopy this form and use a separate form for each person in your company.

Name: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Are you a CAS _____ MAS _____ ?

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Registration Fees: (per person)	By 9/24/2010	After 9/24/2010	Day of Event (Walk-in)	Amount
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RMRPPA Members:

*Membership must be current

Member Registration	\$35.00	\$45.00	\$50.00	\$ _____
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Non-Members:

Non-Member Registration	\$45.00	\$55.00	\$60.00	\$ _____
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Payment Information:

Check – Make payable to RMRPPA

Visa MasterCard

Cardholder's Name (print): _____

Card Number: _____ Expiration Date: _____

Cardholder's Signature: _____

GRAND TOTAL:

\$

Please send payment to:

Rocky Mountain Region Promotional Products Association

3030 W. 81st Avenue, Westminster, CO 80031

Phone: 303-433-4446 Fax: 303-458-0002 www.mrppa.org

CANCELLATION POLICY: No refunds after September 24, 2010!!!